

## Rolling, Rolling, Rolling...Keep Those Files Rolling!



Thinking outside the box to find a solution is not always as easy as it seems. But don't tell that to Ron Brandt, the sales rep for Goodman's in Albuquerque, New Mexico, who worked with the U.S. Forestry Department on their new building.

This project, with a list of over \$1 million, included Kwik-File's Mobile 820 System (left) and File Harbor (right). Kwik-File's Mobile 820 System is shown above with 4-Post shelving and works with most of Kwik-File's filing cabinet lines.

The goal of the project was to file more in less space, continue to use top tab filing and purchase a quality product that would last longer than the building itself. Brandt worked with a variety of Kwik-File's competitors, including Datum and Richard Wilcox on a bi-file and tri-file system, but the Kwik-File team quickly realized that a File Harbor cabinet on a Mobile 820 system would provide the end user with the best possible solution. The competition didn't have any comparable product, so the decision was an easy one for the U.S. Forestry Department. The Mobile Aisle System files up to 50% more when compared to stationary filing systems and the File Harbor's rollout features are designed to support top tab filing.

Relationships...Versatility...Quality. These were the deciding factors in choosing Kwik-File over the competition.

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