



## MAKE ROOM FOR FILING

Gentry, Locke, Rakes and Moore, a large law firm in Roanoke, Va., wanted to expand. Their current offices on the 7th and 8th floor of the building house 56 attorneys and they wanted to move the major partners to the 6th floor. This floor was to be a showplace for important clients including a large foyer, gourmet kitchen and seven conference rooms. These spaces, plus offices for the partners and a work area for their support staff, did not leave a lot of room for legal records storage. The local rep for Mega Office Furniture stepped in and provided some space effective storage solutions for the firm showing a 50% space savings. Mega Office Furniture teamed with Dee Dee Tarkenton of The Highlands Group (Mayline's rep) and they provided Mayline's Space Planning team with the tools and information needed to configure the storage rooms with the greatest capacity by specifying the Kwik-File Mobile Aisle 820 System. The \$125,000 list project was approved.



No project is without its problems. In one of the two original rooms specified for filing storage, the engineers on the project had concerns about floor loads and the number of support beams. Mayline assisted with floor load requirements and the mobile system for the original room was changed to another room on the floor where the support beam structure ran in the proper direction to offer the support required for the mobile system. Two hallway walls were also utilized in the support personnel area where Flip 'N File cabinets were installed for items that required quick access. No one in the law firm had ever used a mobile storage system prior to this installation and the staff really likes the easy access, efficiency and security offered by the Mobile Aisle. Dee Dee feels this project is a perfect example of team effort and excellent communication utilizing dealer and rep expertise, Mayline's tools and staff, and a Kwik-File certified installer.



The Mayline Group is one of North America's largest niche contract furniture manufacturers, serving product segments as diverse as adjustable computer workstations, high density filing systems, large format filing systems, mail center furniture, specialty seating, veneer and laminate casegoods, training/meeting room tables, and telecommunications/networking racking and enclosures.

