

MAYLINE® GROUP SUCCESS STORY



KWIK-FILE MAILFLOW SYSTEMS® PROVIDES A UNIQUE MAIL CENTER

RELCO, a large electrical and tel/data company in New England, wanted a clean look in their mail center that offered efficient workflow. The customer thought custom millwork was the answer. They did not know that there was another solution, but our Mayline Sales Representative from McKearney Associates, Tim Sullivan, was pleased to enlighten them! They had never heard of the Mayline Group or Kwik-File and our Mailflow Systems® products. Once Tim showed them the brochure and explained Kwik-File's durability and flexibility and 14-day lead times, "there was no looking back", said Tim. By choosing to purchase this \$60,000 list Mailflow Systems® from the dealer, WB Mason, instead of millwork, RELCO accomplished their goal of a clean, efficient mail center, plus they now had the benefit of reconfiguring or moving as their needs changed.



RELCO needed their mail center to be used for multiple activities and to be located where it would be easily accessible to all employees. The mail center shown in the photos provides ample counter and sorter space for the sorting of both incoming and outgoing mail and fax transmissions. Mayline's CSII service modules were used for overhead storage as they do not take up additional floor space and allow for full use of the work surface for sorting and machines. The back-to-back tambour door consoles form a large island for the examination and handling of blueprints. Kwik-File tambour door cabinets also give the customer 100% access to the full cabinet interior for easier access to drawings and supplies.



The Mayline Group is one of North America's largest niche contract furniture manufacturers, serving product segments as diverse as adjustable computer workstations, high density filing systems, large format filing systems, mail center furniture, specialty seating, veneer and laminate casegoods, training/meeting room tables, and telecommunications/networking racking and enclosures.

